

KISS SUMMARY REPORT - CROP YEAR 2013/2014
TOTAL CROP (Conventional & Organic - Hayward Only)

Balance as of: 12/15/2013
 REVISED: 12/20/2013

FRUIT SIZE	6 - 4 LB. CLAMS			6 - 3 LB. CLAMS			BAG MASTERS (20# PER CNTR.)		
	INVENTORY	SHIPPED	CURRENT BALANCE	INVENTORY	SHIPPED	CURRENT BALANCE	INVENTORY	SHIPPED	CURRENT BALANCE
18	0	0	0	8	8	0	0	0	0
20	28	0	28	27	27	0	4,704	4,686	18
23 or 25	4,844	4,652	192	2,052	1,207	845	0	0	0
27 or 28	11,022	11,137	-115	22,441	20,953	1,488	36	36	0
30	52,417	43,463	8,954	32,816	40,838	-8,022	984	984	0
33	6,267	3,433	2,834	5,254	5,254	0	56	56	0
36	0	25	-25	0	28	-28	17	17	0
39	0	0	0	0	0	0	920	945	-25
42	0	0	0	0	0	0	100	100	0
45	0	0	0	0	0	0	22,600	21,253	1,347
TOTAL	74,578	62,710	11,868	62,598	68,315	-5,717	29,417	28,077	1,340

FRUIT SIZE	9 Kilo VF (19.8#)			BINS - 125 LBS.			OTHER (REPORTED IN LBS.)		
	INVENTORY	SHIPPED	CURRENT BALANCE	INVENTORY	SHIPPED	CURRENT BALANCE	INVENTORY	SHIPPED	CURRENT BALANCE
18	15,866	15,252	614	0	0	0	2,880	3,040	-160
20	22,374	22,813	-439	0	0	0	10,200	10,200	0
23 or 25	164,712	116,421	48,291	0	14	-14	68,230	48,740	19,490
27 or 28	144,061	97,223	46,838	98	112	-14	301,007	268,737	32,270
30	195,624	108,307	87,317	708	204	504	989,929	283,998	705,931
33	240,023	95,592	144,431	378	340	38	501,851	422,160	79,691
36	143,447	85,698	57,749	611	509	102	432,369	344,897	87,472
39	108,085	56,362	51,723	359	235	124	444,139	386,997	57,142
42	35,431	9,715	25,716	160	188	-28	80,816	109,031	-28,215
45	173,397	82,517	90,880	1,233	1,103	130	479,618	537,733	-58,115
TOTAL	1,243,020	689,900	553,120	3,547	2,705	842	3,311,039	2,415,533	895,506

TRAY EQUIVALENTS BY SIZE						
FRUIT SIZE	INVENTORY	SHIPPED	CURRENT BALANCE	PERCENT REMAINING	PERCENT OF PACKED to date	
18	45,310	43,596	1,714	3.78%	1.00%	
20	78,349	79,443	-1,094	-1.40%	1.72%	
23 or 25	497,531	355,571	141,960	28.53%	10.93%	
27 or 28	547,836	407,559	140,277	25.61%	12.03%	
30	974,309	607,408	366,901	37.66%	21.40%	
33	792,522	362,209	430,313	54.30%	17.41%	
36	478,476	300,969	177,507	37.10%	10.51%	
39	378,214	221,606	156,608	41.41%	8.31%	
42	114,907	46,698	68,209	59.36%	2.52%	
45	645,572	390,644	254,928	39.49%	14.18%	
TOTAL	4,553,027	2,815,704	1,737,323			

TRAY EQUIVALENTS BY CONTAINER TYPE						
CONTAINER TYPE	INVENTORY	SHIPPED	CURRENT BALANCE	PERCENT REMAINING	PERCENT OF PACKED to date	
6-4 lb. Clams	255,696	215,006	40,690	15.91%	5.62%	
6-3 lb. Clams	160,966	175,667	-14,701	-9.13%	3.54%	
Bags	84,049	80,220	3,829	4.56%	1.85%	
VF (9kg)	3,515,971	1,951,431	1,564,539	44.50%	77.22%	
Bins	63,339	48,304	15,036	23.74%	1.39%	
Other	473,006	345,076	127,929	27.05%	10.39%	
TOTAL	4,553,027	2,815,704	1,737,323			
Estimated Unpacked Pounds			17,828,947			
Unpacked in Tray Equivalents			2,546,992			
Percent of crop still unpacked			35.87%			

Beginning Inventory (includes EZ & unpacked)	7,100,019
Less: Loss to Repack (est. @ 5%)	
Estimated Marketable Crop	7,100,019
Shipments to Date (includes EZ)	2,815,704
Remaining Crop	4,284,315

Percent Remaining 60.34%

**KISS SUMMARY REPORT - CROP YEAR 2013/2014
ORGANIC ONLY**

Balance as of: 12/15/2013
REVISED: 12/20/2013

FRUIT SIZE	6 - 4 LB. CLAMS			6 - 3 LB. CLAMS			BAG MASTERS (20# PER CNTR.)		
	INVENTORY	SHIPPED	CURRENT BALANCE	INVENTORY	SHIPPED	CURRENT BALANCE	INVENTORY	SHIPPED	CURRENT BALANCE
18	0	0	0	0	0	0	0	0	0
20	0	0	0	0	0	0	4,704	4,686	18
23 or 25	0	0	0	0	0	0	0	0	0
27 or 28	0	0	0	0	0	0	0	0	0
30	0	0	0	0	0	0	0	0	0
33	0	0	0	0	0	0	0	0	0
36	0	0	0	0	0	0	10	10	0
39	0	0	0	0	0	0	889	889	0
42	0	0	0	0	0	0	64	64	0
45	0	0	0	0	0	0	20,614	19,275	1,339
TOTAL	0	0	0	0	0	0	26,281	24,924	1,357

FRUIT SIZE	9 Kilo VF (19.8#)			BINS - 125 LBS.			OTHER (REPORTED IN LBS.)		
	INVENTORY	SHIPPED	CURRENT BALANCE	INVENTORY	SHIPPED	CURRENT BALANCE	INVENTORY	SHIPPED	CURRENT BALANCE
18	0	0	0	0	0	0	0	0	0
20	0	0	0	0	0	0	0	0	0
23 or 25	4,697	1,827	2,870	0	0	0	16,058	5,600	10,458
27 or 28	18,656	8,134	10,522	0	0	0	8,400	1,680	6,720
30	38,444	12,030	26,414	508	18	490	16,625	10,115	6,510
33	31,679	12,375	19,304	112	74	38	45,080	18,410	26,670
36	25,549	6,192	19,357	122	50	72	154,252	118,916	35,336
39	22,872	2,510	20,362	226	130	96	5,180	2,590	2,590
42	1,738	72	1,666	0	0	0	0	0	0
45	18,897	2,783	16,114	288	158	130	21,000	21,000	0
TOTAL	162,532	45,923	116,609	1,256	430	826	266,595	178,311	88,284

TRAY EQUIVALENTS BY SIZE					
FRUIT SIZE	INVENTORY	SHIPPED	CURRENT BALANCE	PERCENT REMAINING	PERCENT OF PACKED to date
18	0	0	0		0.00%
20	13,440	13,389	51		2.26%
23 or 25	15,580	5,968	9,612	61.70%	2.62%
27 or 28	53,970	23,248	30,722	56.92%	9.07%
30	120,188	35,794	84,394	70.22%	20.19%
33	98,046	38,955	59,091	60.27%	16.47%
36	96,510	35,424	61,086	63.30%	16.21%
39	72,011	12,331	59,680	82.88%	12.10%
42	5,099	387	4,712	92.42%	0.86%
45	120,492	68,765	51,727	42.93%	20.24%
TOTAL	595,336	234,259	361,076		

TRAY EQUIVALENTS BY CONTAINER TYPE					
CONTAINER TYPE	INVENTORY	SHIPPED	CURRENT BALANCE	PERCENT REMAINING	PERCENT OF PACKED to date
6-4 lb. Clams	0	0	0	#DIV/0!	0.00%
6-3 lb. Clams	0	0	0	#DIV/0!	0.00%
Bags	75,089	71,211	3,877	5.16%	12.61%
VF (9kg)	459,733	129,896	329,837	71.75%	77.22%
Bins	22,429	7,679	14,750	65.76%	3.77%
Other	38,085	25,473	12,612	33.12%	6.40%
TOTAL	595,336	234,259	361,076		
Estimated Unpacked Pounds			75,000		
Unpacked in Tray Equivalents			10,714		
Percent of crop still unpacked			1.77%		

Beginning Inventory (includes EZ & unpacked)	606,050
Less: Loss to Repack (est. @ 5%)	
Estimated Marketable Crop	606,050
Shipments to Date (includes EZ)	234,259
Remaining Crop	371,790
Percent Remaining	61.35%