

**KISS SUMMARY REPORT - CROP YEAR 2013/2014**  
**TOTAL CROP (Conventional & Organic - Hayward Only)**

Balance as of: 1/31/2014  
 REVISED: 2/6/2014

FRUIT SIZE	6 - 4 LB. CLAMS			6 - 3 LB. CLAMS			BAG MASTERS (20# PER CNTR.)		
	INVENTORY	SHIPPED	CURRENT BALANCE	INVENTORY	SHIPPED	CURRENT BALANCE	INVENTORY	SHIPPED	CURRENT BALANCE
18	0	0	0	8	8	0	0	0	0
20	28	28	0	497	507	-10	11,712	11,313	399
23 or 25	14,110	10,964	3,146	12,285	12,359	-74	0	0	0
27 or 28	17,759	20,274	-2,515	37,330	44,167	-6,837	36	36	0
30	78,700	76,754	1,946	45,730	58,285	-12,555	1,392	1,392	0
33	7,965	13,536	-5,571	7,295	7,295	0	56	56	0
36	0	259	-259	0	28	-28	2,228	2,228	0
39	0	0	0	0	0	0	2,082	1,614	468
42	0	0	0	0	0	0	634	583	51
45	0	0	0	0	0	0	30,741	28,562	2,179
<b>TOTAL</b>	<b>118,562</b>	<b>121,815</b>	<b>-3,253</b>	<b>103,145</b>	<b>122,649</b>	<b>-19,504</b>	<b>48,881</b>	<b>45,784</b>	<b>3,097</b>

FRUIT SIZE	9 Kilo VF (19.8#)			BINS - 125 LBS.			OTHER (REPORTED IN LBS.)		
	INVENTORY	SHIPPED	CURRENT BALANCE	INVENTORY	SHIPPED	CURRENT BALANCE	INVENTORY	SHIPPED	CURRENT BALANCE
18	36,639	35,910	729	0	0	0	2,880	3,040	-160
20	22,374	22,886	-512	0	0	0	10,200	10,200	0
23 or 25	231,594	208,154	23,440	14	14	0	38,840	54,550	-15,710
27 or 28	188,008	153,449	34,559	112	140	-28	488,455	469,501	18,954
30	193,998	143,609	50,389	696	228	468	981,342	668,865	312,477
33	231,032	162,036	68,996	492	504	-12	1,070,642	1,002,491	68,151
36	140,232	110,886	29,346	553	539	14	653,631	595,567	58,064
39	104,560	76,099	28,461	387	347	40	700,977	704,598	-3,622
42	34,817	10,772	24,045	160	188	-28	138,560	160,647	-22,087
45	148,165	115,405	32,760	1,329	1,145	184	748,333	776,971	-28,638
<b>TOTAL</b>	<b>1,331,419</b>	<b>1,039,206</b>	<b>292,213</b>	<b>3,743</b>	<b>3,105</b>	<b>638</b>	<b>4,833,859</b>	<b>4,446,430</b>	<b>387,429</b>

TRAY EQUIVALENTS BY SIZE						
FRUIT SIZE	INVENTORY	SHIPPED	CURRENT BALANCE	PERCENT REMAINING	PERCENT OF PACKED to date	
18	104,068	102,029	2,039	1.96%	1.95%	
20	99,580	99,914	-334	-0.34%	1.87%	
23 or 25	740,846	666,192	74,653	10.08%	13.89%	
27 or 28	760,556	686,799	73,757	9.70%	14.26%	
30	1,092,755	922,841	169,913	15.55%	20.48%	
33	861,452	675,871	185,581	21.54%	16.15%	
36	506,273	415,681	90,592	17.89%	9.49%	
39	408,754	326,716	82,038	20.07%	7.66%	
42	122,945	58,442	64,503	52.47%	2.30%	
45	637,564	539,479	98,084	15.38%	11.95%	
<b>TOTAL</b>	<b>5,334,793</b>	<b>4,493,965</b>	<b>840,827</b>			

TRAY EQUIVALENTS BY CONTAINER TYPE						
CONTAINER TYPE	INVENTORY	SHIPPED	CURRENT BALANCE	PERCENT REMAINING	PERCENT OF PACKED to date	
6-4 lb. Clams	406,498	417,651	-11,153	-2.74%	7.62%	
6-3 lb. Clams	265,230	315,383	-50,153	-18.91%	4.97%	
Bags	139,660	130,811	8,849	6.34%	2.62%	
VF (9kg)	3,766,014	2,939,468	826,545	21.95%	70.59%	
Bins	66,839	55,446	11,393	17.05%	1.25%	
Other	690,551	635,204	55,347	8.01%	12.94%	
<b>TOTAL</b>	<b>5,334,793</b>	<b>4,493,965</b>	<b>840,827</b>			
Estimated Unpacked Pounds			10,674,190			
Unpacked in Tray Equivalents			1,524,884			
Percent of crop still unpacked			22.23%			

Beginning Inventory (includes EZ & unpacked)	6,859,677
Less: Loss to Repack (est. @ 5%)	
Estimated Marketable Crop	6,859,677
Shipments to Date (includes EZ)	4,493,965
Remaining Crop	2,365,712
 Percent Remaining	 34.49%

**KISS SUMMARY REPORT - CROP YEAR 2013/2014  
ORGANIC ONLY**

Balance as of: 1/31/2014  
REVISED: 2/6/2014

FRUIT SIZE	6 - 4 LB. CLAMS			6 - 3 LB. CLAMS			BAG MASTERS (20# PER CNTR.)		
	INVENTORY	SHIPPED	CURRENT BALANCE	INVENTORY	SHIPPED	CURRENT BALANCE	INVENTORY	SHIPPED	CURRENT BALANCE
18	0	0	0	0	0	0	0	0	0
20	0	0	0	0	0	0	11,712	11,313	399
23 or 25	0	0	0	0	0	0	0	0	0
27 or 28	0	0	0	0	0	0	0	0	0
30	0	0	0	0	0	0	408	408	0
33	0	0	0	0	0	0	0	0	0
36	0	234	-234	0	0	0	2,221	2,221	0
39	0	0	0	0	0	0	2,051	1,547	504
42	0	0	0	0	0	0	494	443	51
45	0	0	0	0	0	0	28,353	25,224	3,129
<b>TOTAL</b>	<b>0</b>	<b>234</b>	<b>-234</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>45,239</b>	<b>41,156</b>	<b>4,083</b>

FRUIT SIZE	9 Kilo VF (19.8#)			BINS - 125 LBS.			OTHER (REPORTED IN LBS.)		
	INVENTORY	SHIPPED	CURRENT BALANCE	INVENTORY	SHIPPED	CURRENT BALANCE	INVENTORY	SHIPPED	CURRENT BALANCE
18	0	0	0	0	0	0	0	0	0
20	0	0	0	0	0	0	0	0	0
23 or 25	4,697	4,043	654	0	0	0	16,058	11,200	4,858
27 or 28	18,652	11,938	6,714	0	0	0	8,400	1,680	6,720
30	37,903	20,509	17,394	496	42	454	16,562	12,999	3,563
33	30,745	19,909	10,836	100	112	-12	64,008	38,234	25,774
36	21,433	10,917	10,516	60	76	-16	190,442	159,705	30,737
39	17,471	5,839	11,632	254	242	12	18,788	4,368	14,420
42	1,217	72	1,145	0	0	0	0	0	0
45	6,497	4,471	2,026	384	200	184	21,000	21,000	0
<b>TOTAL</b>	<b>138,615</b>	<b>77,698</b>	<b>60,917</b>	<b>1,294</b>	<b>672</b>	<b>622</b>	<b>335,258</b>	<b>249,186</b>	<b>86,072</b>

TRAY EQUIVALENTS BY SIZE						PERCENT OF PACKED to date
FRUIT SIZE	INVENTORY	SHIPPED	CURRENT BALANCE	PERCENT REMAINING		
18	0	0	0		0.00%	
20	33,463	32,323	1,140		5.65%	
23 or 25	15,580	13,036	2,544	16.33%	2.63%	
27 or 28	53,959	34,007	19,951	36.97%	9.11%	
30	119,600	61,784	57,816	48.34%	20.19%	
33	97,894	63,776	34,118	34.85%	16.53%	
36	95,248	62,200	33,048	34.70%	16.08%	
39	62,498	25,881	36,616	58.59%	10.55%	
42	4,854	1,469	3,384	69.73%	0.82%	
45	109,243	91,287	17,956	16.44%	18.44%	
<b>TOTAL</b>	<b>592,338</b>	<b>385,763</b>	<b>206,575</b>			

TRAY EQUIVALENTS BY CONTAINER TYPE						PERCENT OF PACKED to date
CONTAINER TYPE	INVENTORY	SHIPPED	CURRENT BALANCE	PERCENT REMAINING		
6-4 lb. Clams	0	802	-802	#DIV/0!	0.00%	
6-3 lb. Clams	0	0	0	#DIV/0!	0.00%	
Bags	129,254	117,589	11,666	9.03%	21.82%	
VF (9kg)	392,082	219,774	172,308	43.95%	66.19%	
Bins	23,107	12,000	11,107	48.07%	3.90%	
Other	47,894	35,598	12,296	25.67%	8.09%	
<b>TOTAL</b>	<b>592,338</b>	<b>385,763</b>	<b>206,575</b>			
Estimated Unpacked Pounds			75,000			
Unpacked in Tray Equivalents			10,714			
Percent of crop still unpacked			1.78%			

Beginning Inventory (includes EZ & unpacked)	603,052
Less: Loss to Repack (est. @ 5%)	
Estimated Marketable Crop	603,052
Shipments to Date (includes EZ)	385,763
Remaining Crop	217,289
Percent Remaining	36.03%

<b>Report Date:</b>	<b>1/7/2014</b>
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**Kiwifruit Administrative Committee  
Shipment Report by Destination as of  
1/31/2014**

	<b>VF Equivalents</b>	<b>Tray Equivalents</b>
<b>Domestic</b>	1,236,875	3,498,588
<b>Canada</b>	30,886	87,363
<b>Taiwan</b>	33,647	95,173
<b>Japan</b>	0	0
<b>Hong Kong</b>	0	0
<b>Korea</b>	0	0
<b>Australia</b>	18,240	51,593
<b>Mexico</b>	257,465	728,258
<b>Others</b>	11,663	32,990
<b>TOTAL</b>	1,588,776	4,493,965