

2013-14 KAC Domestic Shipments Summary

Weekly Shipments

US#1+ 18+
US#1+ 20
US#1+ 23
US#1+ 25
US#1+ 27/28
US#1+ 30
US#1+ 33
US#1+ 36
US#1+ 39
US#1+ 42
US#1+ 45
TOTAL

VF(19.86)		20/1#BAG		6-4LB CLAMS		6-3LB CLAMS		125BIN		OTHER	
Cntrs	Avg. FOB	Cntrs	Avg. FOB	Cntrs	Avg. FOB	Cntrs	Avg. FOB	Cntrs	Avg. FOB	Pounds	Avg. FOB
336	\$ 25.65	-	\$ -	196	\$ 26.24	-	\$ -	-	\$ -	-	\$ -
-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
336	\$ 25.65	-	\$ -	1,244	\$ 26.23	-	\$ -	-	\$ -	6,192	\$ 1.21
2,579	\$ 28.75	-	\$ -	-	\$ -	1,312	\$ 20.52	-	\$ -	96	\$ 1.19
924	\$ 24.67	-	\$ -	560	\$ 26.25	3,520	\$ 20.47	-	\$ -	19,056	\$ 1.10
117	\$ 17.98	-	\$ -	480	\$ 26.26	1,888	\$ 20.49	-	\$ -	16,416	\$ 1.09
6,717	\$ 22.97	-	\$ -	240	\$ 26.20	-	\$ -	-	\$ -	126,668	\$ 1.09
1,520	\$ 21.90	-	\$ -	-	\$ -	-	\$ -	-	\$ -	93,360	\$ 0.89
1,407	\$ 21.17	-	\$ -	-	\$ -	-	\$ -	-	\$ -	28,195	\$ 0.89
78	\$ 17.50	-	\$ -	-	\$ -	-	\$ -	-	\$ -	29,440	\$ 0.86
1,392	\$ 22.52	-	\$ -	-	\$ -	-	\$ -	-	\$ -	43,616	\$ 1.13
15,406	\$ 23.78	-	\$ -	2,720	\$ 26.24	6,720	\$ 20.49	-	\$ -	363,039	\$ 1.01

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TOTAL

Cntrs	Avg. FOB	Cntrs	Avg. FOB	Cntrs	Avg. FOB	Cntrs	Avg. FOB	Cntrs	Avg. FOB	Pounds	Avg. FOB
-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
185	\$ 23.00	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
112	\$ 19.65	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
297	\$ 21.74	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -

Weekly Total
VF, Equiv

15,703	\$ 23.74	-	#DIV/0!	2,720	\$ 26.24	6,720	\$ 20.49	-	#DIV/0!	363,039	\$ 1.01
<i>15,703</i>		<i>-</i>		<i>3,297</i>		<i>6,109</i>		<i>-</i>		<i>18,335</i>	<i>43,444</i>

YTD Shipments

US#1+ 18+
US#1+ 20
US#1+ 23
US#1+ 25
US#1+ 27/28
US#1+ 30
US#1+ 33
US#1+ 36
US#1+ 39
US#1+ 42
US#1+ 45
TOTAL

VF(19.86)		20/1#BAG		6-4LB CLAMS		6-3LB CLAMS		125BIN		OTHER	
Cntrs	Avg. FOB	Cntrs	Avg. FOB	Cntrs	Avg. FOB	Cntrs	Avg. FOB	Cntrs	Avg. FOB	Pounds	Avg. FOB
6,959	\$ 22.00	-	\$ -	196	\$ 26.24	8	\$ 22.33	-	\$ -	3,040	\$ 1.10
1,824	\$ 17.60	-	\$ -	-	\$ -	507	\$ 22.27	-	\$ -	10,200	\$ 1.08
18,806	\$ 20.05	-	\$ -	4,457	\$ 25.12	2,436	\$ 17.30	14	\$ 87.00	49,238	\$ 1.11
46,950	\$ 21.53	-	\$ -	15,561	\$ 22.41	21,499	\$ 18.53	-	\$ -	64,704	\$ 0.94
74,342	\$ 18.63	36	\$ 19.50	24,497	\$ 22.16	64,087	\$ 17.42	140	\$ 115.82	779,821	\$ 0.90
76,626	\$ 17.16	984	\$ 19.46	66,355	\$ 22.32	68,111	\$ 18.72	144	\$ 98.71	1,169,227	\$ 0.91
118,037	\$ 17.68	56	\$ 20.50	9,172	\$ 20.63	9,535	\$ 21.15	266	\$ 97.59	1,385,921	\$ 0.93
97,563	\$ 16.91	7	\$ 20.00	25	\$ 20.64	28	\$ 22.00	365	\$ 89.65	686,260	\$ 0.90
69,317	\$ 16.78	-	\$ -	-	\$ -	-	\$ -	35	\$ 59.60	895,366	\$ 0.87
9,051	\$ 15.77	36	\$ 19.50	-	\$ -	-	\$ -	169	\$ 63.90	231,063	\$ 0.83
124,210	\$ 15.46	3,563	\$ 17.50	-	\$ -	-	\$ -	438	\$ 82.11	779,332	\$ 0.87
643,685	\$ 17.46	4,682	\$ 17.98	120,263	\$ 22.28	166,211	\$ 18.32	1,571	\$ 88.59	6,054,173	\$ 0.90

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TOTAL

Cntrs	Avg. FOB	Cntrs	Avg. FOB	Cntrs	Avg. FOB	Cntrs	Avg. FOB	Cntrs	Avg. FOB	Pounds	Avg. FOB
2,205	\$ 21.32	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
55	\$ 24.25	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
444	\$ 21.04	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
4,946	\$ 18.65	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
5,199	\$ 17.14	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
4,639	\$ 17.79	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
1,234	\$ 16.79	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
2,842	\$ 17.37	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
1,274	\$ 15.47	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
116	\$ 16.01	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
134	\$ 13.97	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
23,088	\$ 17.98	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -

YTD Total
VF, Equiv

666,773	\$ 17.47	4,682	\$ 17.98	120,263	\$ 22.28	166,211	\$ 18.32	1,571	\$ 88.59	6,054,173	\$ 0.90
<i>666,773</i>		<i>4,729</i>		<i>145,773</i>		<i>151,101</i>		<i>9,918</i>		<i>305,766</i>	<i>1,284,061</i>

2013-14 KAC Export Shipments Summary

Weekly Shipments

US#1+ 18+
US#1+ 20
US#1+ 23
US#1+ 25
US#1+ 27/28
US#1+ 30
US#1+ 33
US#1+ 36
US#1+ 39
US#1+ 42
US#1+ 45
TOTAL

VF		20/1#BAG		6-4LB CLAMS		6-3LB CLAMS		125BIN		OTHER	
Cntrs	Avg. FOB	Cntrs	Avg. FOB	Cntrs	Avg. FOB	Cntrs	Avg. FOB	Cntrs	Avg. FOB	Pounds	Avg. FOB
213	\$ 26.61	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
291	\$ 26.61	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
1,181	\$ 26.61	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
5,546	\$ 25.56	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
2,625	\$ 24.62	-	\$ -	1,400	\$ 27.52	-	\$ -	-	\$ -	-	\$ -
-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
9,856	\$ 25.49	-	\$ -	1,400	\$ 27.52	-	\$ -	-	\$ -	-	\$ -

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KAC 20
KAC 23
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KAC 36
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KAC 45
TOTAL

Cntrs	Avg. FOB	Cntrs	Avg. FOB	Cntrs	Avg. FOB	Cntrs	Avg. FOB	Cntrs	Avg. FOB	Pounds	Avg. FOB
672	\$ 24.62	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
448	\$ 24.62	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
896	\$ 24.65	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
896	\$ 23.62	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
336	\$ 22.61	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
3,248	\$ 24.14	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -

Weekly Total
VF, Equiv

13,104	\$ 25.16	-	#DIV/0!	1,400	\$ 27.52	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!
13,104		-		1,697		-		-		14,801	

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US#1+ 23
US#1+ 25
US#1+ 27/28
US#1+ 30
US#1+ 33
US#1+ 36
US#1+ 39
US#1+ 42
US#1+ 45
TOTAL

VF		20/1#BAG		6-4LB CLAMS		6-3LB CLAMS		125BIN		OTHER	
Cntrs	Avg. FOB	Cntrs	Avg. FOB	Cntrs	Avg. FOB	Cntrs	Avg. FOB	Cntrs	Avg. FOB	Pounds	Avg. FOB
28,412	\$ 21.69	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
20,475	\$ 18.98	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
92,630	\$ 22.15	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
57,547	\$ 21.64	-	\$ -	1,696	\$ 23.91	160	\$ 20.51	-	\$ -	-	\$ -
67,301	\$ 22.01	-	\$ -	338	\$ 25.16	1,280	\$ 13.15	-	\$ -	-	\$ -
49,140	\$ 20.45	-	\$ -	30,128	\$ 25.67	-	\$ -	-	\$ -	24,576	\$ 0.86
24,787	\$ 17.59	-	\$ -	1,400	\$ 31.25	-	\$ -	-	\$ -	2,393	\$ 1.09
957	\$ 16.45	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
1,204	\$ 17.07	67	\$ 24.13	-	\$ -	-	\$ -	-	\$ -	756	\$ 1.60
-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
403	\$ 12.00	15	\$ 23.13	-	\$ -	-	\$ -	-	\$ -	404,734	\$ 0.92
342,856	\$ 21.19	82	\$ 23.95	33,562	\$ 25.81	1,440	\$ 13.97	-	\$ -	432,459	\$ 0.92

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TOTAL

Cntrs	Avg. FOB	Cntrs	Avg. FOB	Cntrs	Avg. FOB	Cntrs	Avg. FOB	Cntrs	Avg. FOB	Pounds	Avg. FOB
8,227	\$ 22.41	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
532	\$ 17.37	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
10,694	\$ 21.60	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
8,701	\$ 21.89	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
14,125	\$ 21.07	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
5,837	\$ 20.13	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
3,357	\$ 18.50	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
570	\$ 16.84	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
248	\$ 16.09	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
73	\$ 15.65	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
27	\$ 14.65	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
52,391	\$ 21.14	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -

YTD Total
VF, Equiv

395,247	\$ 21.18	82	\$ 23.95	33,562	\$ 25.81	1,440	\$ 13.97	-	#DIV/0!	432,459	\$ 0.92
395,247		83		40,681		1,309		-		21,841	459,161

Export Breakdown

Weekly Shipments	VF Equivalents	Avg. FOB
Canada	-	\$ -
Taiwan	1,692	\$ 22.77
Japan	-	\$ -
Hong Kong	-	\$ -
Korea	-	\$ -
Australia	-	\$ -
Mexico	12,096	\$ 25.14
Singapore	-	\$ -
Others	1,008	\$ 25.29
Export TOTAL	14,796	\$ 24.88

YTD Shipments

YTD Shipments	VF Equivalents	Avg. FOB
Canada	33,217	\$ 18.70
Taiwan	40,654	\$ 21.35
Japan	-	\$ -
Hong Kong	-	\$ -
Korea	-	\$ -
Australia	18,240	\$ 22.01
Mexico	348,258	\$ 21.22
Singapore	-	\$ -
Others	18,599	\$ 20.27
Export TOTAL	458,968	\$ 21.04

page 3

	Volume Fill	Tray Equivalent
Domestic	1,282,196	3,626,783
Export	458,968	1,298,225
Total:	1,741,164	4,925,007

VF Equivalents moved per week							
Wk Ending	Wk.	Domestic		Export		Total	
		Volume	Fob	Vol	Fob	Vol	Blend
9/28/12	39	7,726	\$ 22.12	-	\$ -	7,726	\$ 22.12
10/5/12	40	16,109	\$ 19.71	480		16,589	\$ 19.78
10/12/12	41	37,941	\$ 19.98	5,648	\$ 18.67	43,589	\$ 19.81
10/19/12	42	55,847	\$ 17.98	10,399	\$ 17.93	66,246	\$ 17.98
10/26/12	43	50,234	\$ 17.47	21,179	\$ 17.98	71,414	\$ 17.62
11/2/12	44	78,293	\$ 16.35	20,534	\$ 17.76	98,828	\$ 16.64
11/9/12	45	64,757	\$ 16.27	26,111	\$ 17.68	90,868	\$ 16.68
11/16/12	46	78,945	\$ 16.35	16,619	\$ 17.80	95,564	\$ 16.60
11/23/12	47	60,570	\$ 16.36	18,924	\$ 19.55	79,494	\$ 17.12
11/30/12	48	55,407	\$ 16.96	16,685	\$ 20.45	72,092	\$ 17.77
12/7/12	49	61,672	\$ 16.66	32,419	\$ 19.09	94,092	\$ 17.49
12/14/12	50	53,775	\$ 17.99	23,549	\$ 18.98	77,324	\$ 18.29
12/21/12	51	49,334	\$ 17.48	10,471	\$ 20.25	59,805	\$ 17.96
12/28/12	52	31,636	\$ 17.96	10,860	\$ 20.50	42,497	\$ 18.61
1/4/13	1	46,006	\$ 18.09	8,246	\$ 21.08	54,251	\$ 18.55
1/11/13	2	63,272	\$ 17.97	26,970	\$ 21.03	90,242	\$ 18.88
1/18/13	3	58,697	\$ 17.63	34,291	\$ 22.59	92,988	\$ 19.46
1/25/13	4	50,533	\$ 17.62	36,149	\$ 22.34	86,682	\$ 19.59
2/1/13	5	56,120	\$ 18.15	9,152	\$ 22.34	65,272	\$ 18.74
2/8/13	6	45,223	\$ 18.82	21,047	\$ 23.79	66,270	\$ 20.40
2/15/13	7	50,817	\$ 19.28	13,645	\$ 23.29	64,461	\$ 20.13
2/22/13	8	50,047	\$ 19.33	15,249	\$ 24.05	65,296	\$ 20.43
3/1/13	9	43,344	\$ 20.05	19,797	\$ 24.56	63,141	\$ 21.47
3/8/13	10	37,777	\$ 21.40	36,789	\$ 24.13	74,565	\$ 22.75
3/15/13	11	43,361	\$ 21.88	14,796	\$ 24.88	58,156	\$ 22.64
3/22/13	12						
3/29/13	13						
4/5/13	14						
4/12/13	15						
4/19/13	16						
4/26/13	17						
5/3/13	18						
5/10/13	19						
5/17/13	20						
Year-to-date		1,282,196	\$ 17.98	458,968	\$ 21.04	1,741,164	\$ 18.79
% of Total		73.64%		26.36%			
Value, \$000		\$ 23,056		\$ 9,658		\$ 32,714	

Weekly Percent by Size for Volume Fill

Size	Domestic		Export		Total:
	Fancy	Choice	Fancy	Choice	
18	2.18%	0.00%	2.16%	20.69%	4.24%
20	0.00%	0.00%	0.00%	0.00%	0.00%
23	2.18%	0.00%	2.95%	13.79%	3.73%
25	16.74%	62.29%	11.98%	27.59%	16.80%
27-28	6.00%	0.00%	56.27%	27.59%	25.57%
30	0.76%	0.00%	26.63%	10.34%	10.68%
33	43.60%	0.00%	0.00%	0.00%	23.32%
36	9.87%	37.71%	0.00%	0.00%	5.67%
39	9.13%	0.00%	0.00%	0.00%	4.88%
42	0.51%	0.00%	0.00%	0.00%	0.27%
45	9.04%	0.00%	0.00%	0.00%	4.83%
	100.00%	100.00%	100.00%	100.00%	100.00%

Season To Date Percent by Size for Volume Fill

Size	Domestic		Export		Total:
	Fancy	Choice	Fancy	Choice	
18	1.08%	9.55%	8.29%	15.70%	4.31%
20	0.28%	0.24%	5.97%	1.02%	2.15%
23	2.92%	1.92%	27.02%	20.41%	11.54%
25	7.29%	21.42%	16.78%	16.61%	11.12%
27-28	11.55%	22.52%	19.63%	26.96%	15.16%
30	11.90%	20.09%	14.33%	11.14%	12.83%
33	18.34%	5.34%	7.23%	6.41%	13.88%
36	15.16%	12.31%	0.28%	1.09%	9.60%
39	10.77%	5.52%	0.35%	0.47%	6.78%
42	1.41%	0.50%	0.00%	0.14%	0.87%
45	19.30%	0.58%	0.12%	0.05%	11.75%
	100.00%	100.00%	100.00%	100.00%	100.00%