

2013-14 KAC Domestic Shipments Summary

Weekly Shipments

	VF(19.86)		20/1#BAG		6-4LB CLAMS		6-3LB CLAMS		125BIN		OTHER	
	Cntrs	Avg. FOB	Cntrs	Avg. FOB	Cntrs	Avg. FOB	Cntrs	Avg. FOB	Cntrs	Avg. FOB	Pounds	Avg. FOB
US#1+ 18+	336	\$ 25.65	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
US#1+ 20	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
US#1+ 23	-	\$ -	-	\$ -	901	\$ 25.01	560	\$ 16.58	-	\$ -	-	\$ -
US#1+ 25	3,322	\$ 26.81	-	\$ -	2,101	\$ 25.00	2,860	\$ 19.20	-	\$ -	1,280	\$ 1.05
US#1+ 27/28	1,514	\$ 25.01	-	\$ -	268	\$ 25.01	3,140	\$ 17.75	-	\$ -	56,016	\$ 0.92
US#1+ 30	23	\$ 17.74	-	\$ -	628	\$ 25.11	1,040	\$ 17.95	-	\$ -	159,904	\$ 0.86
US#1+ 33	1,327	\$ 22.75	-	\$ -	74	\$ 26.00	-	\$ -	-	\$ -	46,640	\$ 0.99
US#1+ 36	767	\$ 22.04	-	\$ -	-	\$ -	-	\$ -	-	\$ -	10,384	\$ 0.98
US#1+ 39	345	\$ 22.65	-	\$ -	-	\$ -	-	\$ -	-	\$ -	26,880	\$ 0.84
US#1+ 42	37	\$ 20.00	-	\$ -	-	\$ -	-	\$ -	-	\$ -	7,680	\$ 0.84
US#1+ 45	4,657	\$ 19.07	-	\$ -	-	\$ -	-	\$ -	-	\$ -	60,614	\$ 1.01
TOTAL	12,328	\$ 22.74	-	\$ -	3,972	\$ 25.04	7,600	\$ 18.24	-	\$ -	369,398	\$ 0.91

	Cntrs	Avg. FOB	Cntrs	Avg. FOB	Cntrs	Avg. FOB	Cntrs	Avg. FOB	Cntrs	Avg. FOB	Pounds	Avg. FOB
KAC 18+	224	\$ 23.65	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
KAC 20	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
KAC 23	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
KAC 25	249	\$ 21.41	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
KAC 27/28	190	\$ 14.92	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
KAC 30	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
KAC 33	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
KAC 36	65	\$ 12.92	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
KAC 39	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
KAC 42	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
KAC 45	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
TOTAL	728	\$ 19.65	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -

Weekly Total	13,056	\$ 22.57	-	#DIV/0!	3,972	\$ 25.04	7,600	\$ 18.24	-	#DIV/0!	369,398	\$ 0.91
<i>VF, Equiv</i>	<i>13,056</i>		<i>-</i>		<i>4,815</i>		<i>6,909</i>		<i>-</i>		<i>18,656</i>	<i>43,436</i>

YTD Shipments

	VF(19.86)		20/1#BAG		6-4LB CLAMS		6-3LB CLAMS		125BIN		OTHER	
	Cntrs	Avg. FOB	Cntrs	Avg. FOB	Cntrs	Avg. FOB	Cntrs	Avg. FOB	Cntrs	Avg. FOB	Pounds	Avg. FOB
US#1+ 18+	6,623	\$ 21.81	-	\$ -	-	\$ -	8	\$ 22.33	-	\$ -	3,040	\$ 1.10
US#1+ 20	1,824	\$ 17.60	-	\$ -	-	\$ -	507	\$ 22.27	-	\$ -	10,200	\$ 1.08
US#1+ 23	18,358	\$ 19.92	-	\$ -	2,741	\$ 24.50	1,776	\$ 16.06	14	\$ 87.00	36,390	\$ 1.07
US#1+ 25	43,592	\$ 21.03	-	\$ -	15,113	\$ 22.33	17,467	\$ 18.05	-	\$ -	46,640	\$ 0.92
US#1+ 27/28	72,270	\$ 18.46	36	\$ 19.50	22,780	\$ 21.89	57,547	\$ 17.06	140	\$ 115.82	727,597	\$ 0.89
US#1+ 30	76,042	\$ 17.14	984	\$ 19.46	65,312	\$ 22.27	63,983	\$ 18.60	144	\$ 98.71	1,116,763	\$ 0.90
US#1+ 33	109,758	\$ 17.27	56	\$ 20.50	8,674	\$ 20.31	9,535	\$ 21.15	266	\$ 97.59	1,177,689	\$ 0.91
US#1+ 36	94,216	\$ 16.56	7	\$ 20.00	25	\$ 20.64	28	\$ 22.00	365	\$ 89.65	554,444	\$ 0.90
US#1+ 39	66,498	\$ 16.58	-	\$ -	-	\$ -	-	\$ -	35	\$ 59.60	824,635	\$ 0.87
US#1+ 42	8,875	\$ 15.71	36	\$ 19.50	-	\$ -	-	\$ -	169	\$ 63.90	190,039	\$ 0.83
US#1+ 45	120,144	\$ 15.29	3,563	\$ 17.50	-	\$ -	-	\$ -	438	\$ 82.11	682,820	\$ 0.83
TOTAL	618,200	\$ 17.20	4,682	\$ 17.98	114,645	\$ 22.11	150,851	\$ 18.10	1,571	\$ 88.59	5,370,258	\$ 0.89

	Cntrs	Avg. FOB	Cntrs	Avg. FOB	Cntrs	Avg. FOB	Cntrs	Avg. FOB	Cntrs	Avg. FOB	Pounds	Avg. FOB
KAC 18+	2,205	\$ 21.32	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
KAC 20	55	\$ 24.25	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
KAC 23	444	\$ 21.04	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
KAC 25	4,553	\$ 18.36	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
KAC 27/28	5,199	\$ 17.14	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
KAC 30	4,639	\$ 17.79	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
KAC 33	1,234	\$ 16.79	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
KAC 36	2,730	\$ 17.28	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
KAC 39	1,274	\$ 15.47	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
KAC 42	116	\$ 16.01	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
KAC 45	134	\$ 13.97	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
TOTAL	22,583	\$ 17.90	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -

YTD Total	640,783	\$ 17.22	4,682	\$ 17.98	114,645	\$ 22.11	150,851	\$ 18.10	1,571	\$ 88.59	5,370,258	\$ 0.89
<i>VF, Equiv</i>	<i>640,783</i>		<i>4,729</i>		<i>138,964</i>		<i>137,137</i>		<i>9,918</i>		<i>271,225</i>	<i>1,202,756</i>

2013-14 KAC Export Shipments Summary

Weekly Shipments

US#1+ 18+
US#1+ 20
US#1+ 23
US#1+ 25
US#1+ 27/28
US#1+ 30
US#1+ 33
US#1+ 36
US#1+ 39
US#1+ 42
US#1+ 45
TOTAL

VF		20/1#BAG		6-4LB CLAMS		6-3LB CLAMS		125BIN		OTHER	
Cntrs	Avg. FOB	Cntrs	Avg. FOB	Cntrs	Avg. FOB	Cntrs	Avg. FOB	Cntrs	Avg. FOB	Pounds	Avg. FOB
1,232		-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	
-		-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	
6,986		-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	
4,480		-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	
1,548		-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	
864		-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	
48		-	\$ -	-	\$ -	-	\$ -	-	\$ -	2,288	
-		-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	
-		-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	
-		-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	
-		-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	
-		-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	
-		-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	
15,158		-	\$ -	-	\$ -	-	\$ -	-	\$ -	14,014	
		-	\$ -	-	\$ -	-	\$ -	-	\$ -	16,302	

KAC 18+
KAC 20
KAC 23
KAC 25
KAC 27/28
KAC 30
KAC 33
KAC 36
KAC 39
KAC 42
KAC 45
TOTAL

Cntrs	Avg. FOB	Cntrs	Avg. FOB	Cntrs	Avg. FOB	Cntrs	Avg. FOB	Cntrs	Avg. FOB	Pounds	Avg. FOB
614		-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	
-		-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	
698		-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	
356		-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	
1,014		-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	
747		-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	
278		-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	
77		-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	
34		-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	
-		-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	
-		-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	
-		-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	
3,818		-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	

Weekly Total
VF, Equiv

18,976		-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	-	#DIV/0!	16,302	
18,976		-		-		-		-		823	19,799

YTD Shipments

US#1+ 18+
US#1+ 20
US#1+ 23
US#1+ 25
US#1+ 27/28
US#1+ 30
US#1+ 33
US#1+ 36
US#1+ 39
US#1+ 42
US#1+ 45
TOTAL

VF		20/1#BAG		6-4LB CLAMS		6-3LB CLAMS		125BIN		OTHER	
Cntrs	Avg. FOB	Cntrs	Avg. FOB	Cntrs	Avg. FOB	Cntrs	Avg. FOB	Cntrs	Avg. FOB	Pounds	Avg. FOB
26,845	\$ 21.45	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
20,475	\$ 18.98	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
88,307	\$ 21.97	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
51,658	\$ 21.16	-	\$ -	1,696	\$ 23.91	160	\$ 20.51	-	\$ -	-	\$ -
53,630	\$ 21.24	-	\$ -	338	\$ 25.16	1,280	\$ 13.15	-	\$ -	-	\$ -
35,378	\$ 19.14	-	\$ -	27,328	\$ 25.48	-	\$ -	-	\$ -	16,896	\$ 1.00
24,579	\$ 17.52	-	\$ -	1,400	\$ 31.25	-	\$ -	-	\$ -	2,393	\$ 1.09
957	\$ 16.45	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
1,204	\$ 17.07	67	\$ 24.13	-	\$ -	-	\$ -	-	\$ -	756	\$ 1.60
-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
403	\$ 12.00	15	\$ 23.13	-	\$ -	-	\$ -	-	\$ -	404,734	\$ 0.92
303,436	\$ 20.72	82	\$ 23.95	30,762	\$ 25.66	1,440	\$ 13.97	-	\$ -	424,779	\$ 0.93

KAC 18+
KAC 20
KAC 23
KAC 25
KAC 27/28
KAC 30
KAC 33
KAC 36
KAC 39
KAC 42
KAC 45
TOTAL

Cntrs	Avg. FOB	Cntrs	Avg. FOB	Cntrs	Avg. FOB	Cntrs	Avg. FOB	Cntrs	Avg. FOB	Pounds	Avg. FOB
6,492	\$ 21.98	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
532	\$ 17.37	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
9,543	\$ 21.31	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
6,774	\$ 21.26	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
11,910	\$ 20.71	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
4,821	\$ 19.75	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
3,133	\$ 18.27	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
483	\$ 16.53	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
209	\$ 15.81	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
73	\$ 15.65	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
27	\$ 14.65	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
43,997	\$ 20.71	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -

YTD Total
VF, Equiv

347,433	\$ 20.72	82	\$ 23.95	30,762	\$ 25.66	1,440	\$ 13.97	-	#DIV/0!	424,779	\$ 0.93
347,433		83		37,287		1,309		-		21,453	407,566

Export Breakdown

Weekly Shipments	VF Equivalents	Avg. FOB
Canada	869	
Taiwan	-	
Japan	-	
Hong Kong	-	
Korea	-	
Australia	-	
Mexico	18,704	
Singapore	-	
Others	224	
Export TOTAL	19,797	

YTD Shipments

YTD Shipments	VF Equivalents	Avg. FOB
Canada	33,009	\$ 18.65
Taiwan	37,271	\$ 21.22
Japan	-	\$ -
Hong Kong	-	\$ -
Korea	-	\$ -
Australia	18,240	\$ 22.01
Mexico	306,419	\$ 20.76
Singapore	-	\$ -
Others	12,445	\$ 18.79
Export TOTAL	407,384	\$ 20.62

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	Volume Fill	Tray Equivalent
Domestic	1,201,058	3,397,280
Export	407,384	1,152,315
Total:	1,608,442	4,549,594

VF Equivalents moved per week							
Wk Ending	Wk.	Domestic		Export		Total	
		Volume	Fob	Vol	Fob	Vol	Blend
9/28/12	39	7,726	\$ 22.12	-	\$ -	7,726	\$ 22.12
10/5/12	40	16,109	\$ 19.71	480		16,589	\$ 19.78
10/12/12	41	37,941	\$ 19.98	5,648	\$ 18.67	43,589	\$ 19.81
10/19/12	42	55,847	\$ 17.98	10,399	\$ 17.93	66,246	\$ 17.98
10/26/12	43	50,234	\$ 17.47	21,179	\$ 17.98	71,414	\$ 17.62
11/2/12	44	78,293	\$ 16.35	20,534	\$ 17.76	98,828	\$ 16.64
11/9/12	45	64,757	\$ 16.27	26,111	\$ 17.68	90,868	\$ 16.68
11/16/12	46	78,945	\$ 16.35	16,619	\$ 17.80	95,564	\$ 16.60
11/23/12	47	60,570	\$ 16.36	18,924	\$ 19.55	79,494	\$ 17.12
11/30/12	48	55,407	\$ 16.96	16,685	\$ 20.45	72,092	\$ 17.77
12/7/12	49	61,672	\$ 16.66	32,419	\$ 19.09	94,092	\$ 17.49
12/14/12	50	53,775	\$ 17.99	23,549	\$ 18.98	77,324	\$ 18.29
12/21/12	51	49,534	\$ 17.48	10,471	\$ 20.25	59,805	\$ 17.96
12/28/12	52	31,636	\$ 17.96	10,860	\$ 20.50	42,497	\$ 18.61
1/4/13	1	46,006	\$ 18.09	8,246	\$ 21.08	54,251	\$ 18.55
1/11/13	2	63,272	\$ 17.97	26,970	\$ 21.03	90,242	\$ 18.88
1/18/13	3	58,697	\$ 17.63	34,291	\$ 22.59	92,988	\$ 19.46
1/25/13	4	50,533	\$ 17.62	36,149	\$ 22.34	86,682	\$ 19.59
2/1/13	5	56,120	\$ 18.15	9,152	\$ 22.34	65,272	\$ 18.74
2/8/13	6	45,223	\$ 18.82	21,047	\$ 23.79	66,270	\$ 20.40
2/15/13	7	50,817	\$ 19.28	13,645		64,461	\$ 20.13
2/22/13	8	50,047	\$ 19.33	15,249		65,296	\$ 20.43
3/1/13	9	43,344	\$ 20.05	19,797		63,141	\$ 21.47
3/8/13	10						
3/15/13	11						
3/22/13	12						
3/29/13	13						
4/5/13	14						
4/12/13	15						
4/19/13	16						
4/26/13	17						
5/3/13	18						
5/10/13	19						
5/17/13	20						
Year-to-date		1,201,058	\$ 17.72	407,384	\$ 20.62	1,608,442	\$ 18.46
% of Total		74.67%		25.33%			
Value, \$000		\$ 21,283		\$ 8,402		\$ 29,685	

Weekly Percent by Size for Volume Fill

Size	Domestic		Export		Total:
	Fancy	Choice	Fancy	Choice	
18	2.73%	30.77%	8.13%	16.08%	7.51%
20	0.00%	0.00%	0.00%	0.00%	0.00%
23	0.00%	0.00%	46.09%	18.28%	23.99%
25	26.95%	34.20%	29.56%	9.32%	26.25%
27-28	12.28%	26.10%	10.21%	26.56%	13.32%
30	0.19%	0.00%	5.70%	19.57%	5.10%
33	10.76%	0.00%	0.32%	7.28%	5.16%
36	6.22%	8.93%	0.00%	2.02%	2.84%
39	2.80%	0.00%	0.00%	0.89%	1.18%
42	0.30%	0.00%	0.00%	0.00%	0.12%
45	37.78%	0.00%	0.00%	0.00%	14.54%
	100.00%	100.00%	100.00%	100.00%	100.00%

Season To Date Percent by Size for Volume Fill

Size	Domestic		Export		Total:
	Fancy	Choice	Fancy	Choice	
18	1.07%	9.76%	8.85%	14.76%	4.27%
20	0.30%	0.24%	6.75%	1.21%	2.32%
23	2.97%	1.97%	29.10%	21.69%	11.80%
25	7.05%	20.16%	17.02%	15.40%	10.78%
27-28	11.69%	23.02%	17.67%	27.07%	14.47%
30	12.30%	20.54%	11.66%	10.96%	12.23%
33	17.75%	5.46%	8.10%	7.12%	14.04%
36	15.24%	12.09%	0.32%	1.10%	9.96%
39	10.76%	5.64%	0.40%	0.48%	7.00%
42	1.44%	0.51%	0.00%	0.17%	0.92%
45	19.43%	0.59%	0.13%	0.06%	12.21%
	100.00%	100.00%	100.00%	100.00%	100.00%