

2013-14 KAC Domestic Shipments Summary

Weekly Shipments

US#1+ 18+  
US#1+ 20  
US#1+ 23  
US#1+ 25  
US#1+ 27/28  
US#1+ 30  
US#1+ 33  
US#1+ 36  
US#1+ 39  
US#1+ 42  
US#1+ 45  
TOTAL

VF(19.86)		20/1#BAG		6-4LB CLAMS		6-3LB CLAMS		125BIN		OTHER	
Cntrs	Avg. FOB	Cntrs	Avg. FOB	Cntrs	Avg. FOB	Cntrs	Avg. FOB	Cntrs	Avg. FOB	Pounds	Avg. FOB
896	\$ 21.78	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
896	\$ 21.98	-	\$ -	-	\$ -	77	\$ 22.27	-	\$ -	-	\$ -
610	\$ 20.30	-	\$ -	1,709	\$ 20.27	2,609	\$ 16.89	-	\$ -	-	\$ -
3,049	\$ 19.68	-	\$ -	1,892	\$ 19.08	4,460	\$ 17.81	-	\$ -	62,720	\$ 0.83
1,636	\$ 18.97	-	\$ -	7,597	\$ 21.96	672	\$ 15.89	-	\$ -	60,112	\$ 0.86
9,090	\$ 17.57	-	\$ -	141	\$ 19.06	240	\$ 20.29	-	\$ -	87,476	\$ 0.91
2,681	\$ 18.01	-	\$ -	-	\$ -	-	\$ -	-	\$ -	19,616	\$ 0.92
3,651	\$ 17.78	-	\$ -	-	\$ -	-	\$ -	-	\$ -	29,720	\$ 0.87
13	\$ 17.75	-	\$ -	-	\$ -	-	\$ -	-	\$ -	3,840	\$ 0.84
3,118	\$ 15.77	-	\$ -	-	\$ -	-	\$ -	-	\$ -	31,040	\$ 0.82
<b>25,640</b>	<b>\$ 18.13</b>	<b>-</b>	<b>\$ -</b>	<b>11,339</b>	<b>\$ 21.19</b>	<b>8,058</b>	<b>\$ 17.47</b>	<b>-</b>	<b>\$ -</b>	<b>294,524</b>	<b>\$ 0.87</b>

KAC 18+  
KAC 20  
KAC 23  
KAC 25  
KAC 27/28  
KAC 30  
KAC 33  
KAC 36  
KAC 39  
KAC 42  
KAC 45  
TOTAL

Cntrs	Avg. FOB	Cntrs	Avg. FOB	Cntrs	Avg. FOB	Cntrs	Avg. FOB	Cntrs	Avg. FOB	Pounds	Avg. FOB
560	\$ 20.90	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
312	\$ 18.82	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
124	\$ 17.19	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
112	\$ 19.25	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
688	\$ 19.30	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
<b>1,796</b>	<b>\$ 19.57</b>	<b>-</b>	<b>\$ -</b>	<b>-</b>	<b>\$ -</b>	<b>-</b>	<b>\$ -</b>	<b>-</b>	<b>\$ -</b>	<b>-</b>	<b>\$ -</b>

Weekly Total  
VF, Equiv

<b>27,436</b>	<b>\$ 18.23</b>	<b>-</b>	<b>#DIV/0!</b>	<b>11,339</b>	<b>\$ 21.19</b>	<b>8,058</b>	<b>\$ 17.47</b>	<b>-</b>	<b>#DIV/0!</b>	<b>294,524</b>	<b>\$ 0.87</b>
<i>27,436</i>		<i>-</i>		<i>13,744</i>		<i>7,325</i>		<i>-</i>		<i>14,875</i>	<i>63,381</i>

YTD Shipments

US#1+ 18+  
US#1+ 20  
US#1+ 23  
US#1+ 25  
US#1+ 27/28  
US#1+ 30  
US#1+ 33  
US#1+ 36  
US#1+ 39  
US#1+ 42  
US#1+ 45  
TOTAL

VF(19.86)		20/1#BAG		6-4LB CLAMS		6-3LB CLAMS		125BIN		OTHER	
Cntrs	Avg. FOB	Cntrs	Avg. FOB	Cntrs	Avg. FOB	Cntrs	Avg. FOB	Cntrs	Avg. FOB	Pounds	Avg. FOB
3,599	\$ 21.58	-	\$ -	-	\$ -	8	\$ 22.33	-	\$ -	3,040	\$ 1.10
1,824	\$ 17.60	-	\$ -	-	\$ -	27	\$ 22.33	-	\$ -	10,200	\$ 1.08
15,334	\$ 19.35	-	\$ -	-	\$ -	96	\$ 22.21	14	\$ 87.00	36,390	\$ 1.07
29,212	\$ 19.63	-	\$ -	9,852	\$ 21.46	7,113	\$ 17.72	-	\$ -	6,960	\$ 1.09
59,793	\$ 17.78	36	\$ 19.50	15,022	\$ 21.11	31,127	\$ 17.37	126	\$ 114.26	422,447	\$ 0.87
64,222	\$ 17.17	984	\$ 19.46	47,755	\$ 22.22	49,698	\$ 19.26	144	\$ 98.71	441,434	\$ 0.98
85,263	\$ 16.87	56	\$ 20.50	5,795	\$ 19.13	6,552	\$ 21.04	266	\$ 97.59	647,900	\$ 0.91
82,015	\$ 16.22	7	\$ 20.00	25	\$ 20.64	28	\$ 22.00	365	\$ 89.65	290,453	\$ 0.92
55,205	\$ 15.91	-	\$ -	-	\$ -	-	\$ -	35	\$ 59.60	543,265	\$ 0.89
8,353	\$ 15.52	36	\$ 19.50	-	\$ -	-	\$ -	169	\$ 63.90	125,143	\$ 0.82
80,452	\$ 14.11	3,323	\$ 17.04	-	\$ -	-	\$ -	438	\$ 82.11	436,652	\$ 0.82
<b>485,272</b>	<b>\$ 16.60</b>	<b>4,442</b>	<b>\$ 17.66</b>	<b>78,449</b>	<b>\$ 21.68</b>	<b>94,649</b>	<b>\$ 18.65</b>	<b>1,557</b>	<b>\$ 88.22</b>	<b>2,963,884</b>	<b>\$ 0.90</b>

KAC 18+  
KAC 20  
KAC 23  
KAC 25  
KAC 27/28  
KAC 30  
KAC 33  
KAC 36  
KAC 39  
KAC 42  
KAC 45  
TOTAL

Cntrs	Avg. FOB	Cntrs	Avg. FOB	Cntrs	Avg. FOB	Cntrs	Avg. FOB	Cntrs	Avg. FOB	Pounds	Avg. FOB
1,085	\$ 20.77	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
55	\$ 24.25	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
293	\$ 21.59	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
3,188	\$ 17.49	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
4,429	\$ 17.09	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
3,552	\$ 17.18	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
1,169	\$ 16.65	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
2,076	\$ 16.88	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
914	\$ 14.38	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
58	\$ 14.36	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
88	\$ 12.00	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
<b>16,907</b>	<b>\$ 17.28</b>	<b>-</b>	<b>\$ -</b>	<b>-</b>	<b>\$ -</b>	<b>-</b>	<b>\$ -</b>	<b>-</b>	<b>\$ -</b>	<b>-</b>	<b>\$ -</b>

YTD Total  
VF, Equiv

<b>502,179</b>	<b>\$ 16.63</b>	<b>4,442</b>	<b>\$ 17.66</b>	<b>78,449</b>	<b>\$ 21.68</b>	<b>94,649</b>	<b>\$ 18.65</b>	<b>1,557</b>	<b>\$ 88.22</b>	<b>2,963,884</b>	<b>\$ 0.90</b>
<i>502,179</i>		<i>4,487</i>		<i>95,090</i>		<i>86,045</i>		<i>9,830</i>		<i>149,691</i>	<i>847,321</i>

2013-14 KAC Export Shipments Summary

Weekly Shipments

US#1+ 18+  
US#1+ 20  
US#1+ 23  
US#1+ 25  
US#1+ 27/28  
US#1+ 30  
US#1+ 33  
US#1+ 36  
US#1+ 39  
US#1+ 42  
US#1+ 45  
TOTAL

VF	
Cntrs	Avg. FOB
3,136	\$ 21.86
-	\$ -
8,600	\$ 21.60
1,568	\$ 21.86
1,612	\$ 21.43
192	\$ 21.59
1,863	\$ 17.66
-	\$ -
-	\$ -
-	\$ -
-	\$ -
-	\$ -
-	\$ -
16,971	\$ 21.23

20/1#BAG	
Cntrs	Avg. FOB
-	\$ -
-	\$ -
-	\$ -
-	\$ -
-	\$ -
-	\$ -
-	\$ -
-	\$ -
3	\$ 24.67
-	\$ -
-	\$ -
-	\$ -
3	\$ 24.67

6-4LB CLAMS	
Cntrs	Avg. FOB
-	\$ -
-	\$ -
-	\$ -
-	\$ -
-	\$ -
1,400	\$ 27.37
-	\$ -
-	\$ -
-	\$ -
-	\$ -
-	\$ -
-	\$ -
1,400	\$ 27.37

6-3LB CLAMS	
Cntrs	Avg. FOB
-	\$ -
-	\$ -
-	\$ -
-	\$ -
160	\$ 17.41
-	\$ -
-	\$ -
-	\$ -
-	\$ -
-	\$ -
-	\$ -
-	\$ -
160	\$ 17.41

125BIN	
Cntrs	Avg. FOB
-	\$ -
-	\$ -
-	\$ -
-	\$ -
-	\$ -
-	\$ -
-	\$ -
-	\$ -
-	\$ -
-	\$ -
-	\$ -
-	\$ -
-	\$ -
-	\$ -

OTHER	
Pounds	Avg. FOB
-	\$ -
-	\$ -
-	\$ -
-	\$ -
-	\$ -
-	\$ -
-	\$ -
-	\$ -
-	\$ -
-	\$ -
-	\$ -
-	\$ -
6,336	\$ 0.98
6,336	\$ 0.98

KAC 18+  
KAC 20  
KAC 23  
KAC 25  
KAC 27/28  
KAC 30  
KAC 33  
KAC 36  
KAC 39  
KAC 42  
KAC 45  
TOTAL

Cntrs	Avg. FOB
1,272	\$ 20.61
-	\$ -
2,198	\$ 20.87
1,235	\$ 20.40
2,256	\$ 19.86
642	\$ 19.85
237	\$ 19.86
-	\$ -
-	\$ -
-	\$ -
-	\$ -
-	\$ -
-	\$ -
7,840	\$ 20.35

Cntrs	Avg. FOB
-	\$ -
-	\$ -
-	\$ -
-	\$ -
-	\$ -
-	\$ -
-	\$ -
-	\$ -
-	\$ -
-	\$ -
-	\$ -
-	\$ -
-	\$ -
-	\$ -

Cntrs	Avg. FOB
-	\$ -
-	\$ -
-	\$ -
-	\$ -
-	\$ -
-	\$ -
-	\$ -
-	\$ -
-	\$ -
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-	\$ -
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-	\$ -

Cntrs	Avg. FOB
-	\$ -
-	\$ -
-	\$ -
-	\$ -
-	\$ -
-	\$ -
-	\$ -
-	\$ -
-	\$ -
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Cntrs	Avg. FOB
-	\$ -
-	\$ -
-	\$ -
-	\$ -
-	\$ -
-	\$ -
-	\$ -
-	\$ -
-	\$ -
-	\$ -
-	\$ -
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-	\$ -

Pounds	Avg. FOB
-	\$ -
-	\$ -
-	\$ -
-	\$ -
-	\$ -
-	\$ -
-	\$ -
-	\$ -
-	\$ -
-	\$ -
-	\$ -
-	\$ -
-	\$ -
-	\$ -

Weekly Total  
VF, Equiv

24,811	\$ 20.95
24,811	

3	\$ 24.67
3	

1,400	\$ 27.37
1,697	

160	\$ 17.41
145	

-	#DIV/0!
-	

6,336	\$ 0.98
320	26,976

YTD Shipments

US#1+ 18+  
US#1+ 20  
US#1+ 23  
US#1+ 25  
US#1+ 27/28  
US#1+ 30  
US#1+ 33  
US#1+ 36  
US#1+ 39  
US#1+ 42  
US#1+ 45  
TOTAL

VF	
Cntrs	Avg. FOB
19,235	\$ 20.32
20,475	\$ 18.98
53,015	\$ 20.40
34,213	\$ 19.49
30,786	\$ 19.78
23,511	\$ 17.09
17,331	\$ 16.76
957	\$ 16.45
1,204	\$ 17.07
-	\$ -
403	\$ 12.00
201,130	\$ 19.24

20/1#BAG	
Cntrs	Avg. FOB
-	\$ -
-	\$ -
-	\$ -
-	\$ -
-	\$ -
-	\$ -
-	\$ -
-	\$ -
67	\$ 24.13
-	\$ -
15	\$ 23.13
82	\$ 23.95

6-4LB CLAMS	
Cntrs	Avg. FOB
-	\$ -
-	\$ -
-	\$ -
1,533	\$ 23.53
198	\$ 23.49
17,869	\$ 24.44
-	\$ -
-	\$ -
-	\$ -
-	\$ -
-	\$ -
19,600	\$ 24.36

6-3LB CLAMS	
Cntrs	Avg. FOB
-	\$ -
-	\$ -
-	\$ -
-	\$ -
960	\$ 11.75
-	\$ -
-	\$ -
-	\$ -
-	\$ -
-	\$ -
-	\$ -
960	\$ 11.75

125BIN	
Cntrs	Avg. FOB
-	\$ -
-	\$ -
-	\$ -
-	\$ -
-	\$ -
-	\$ -
-	\$ -
-	\$ -
-	\$ -
-	\$ -
-	\$ -
-	\$ -
-	\$ -
-	\$ -

OTHER	
Pounds	Avg. FOB
-	\$ -
-	\$ -
-	\$ -
-	\$ -
-	\$ -
-	\$ -
-	\$ -
-	\$ -
-	\$ -
-	\$ -
223,872	\$ 0.80
223,872	\$ 0.80

KAC 18+  
KAC 20  
KAC 23  
KAC 25  
KAC 27/28  
KAC 30  
KAC 33  
KAC 36  
KAC 39  
KAC 42  
KAC 45  
TOTAL

Cntrs	Avg. FOB
2,204	\$ 20.25
532	\$ 17.37
5,257	\$ 20.18
3,354	\$ 19.69
5,488	\$ 19.47
1,831	\$ 17.85
1,779	\$ 16.31
294	\$ 15.43
175	\$ 15.65
73	\$ 15.65
27	\$ 14.65
21,014	\$ 19.19

Cntrs	Avg. FOB
-	\$ -
-	\$ -
-	\$ -
-	\$ -
-	\$ -
-	\$ -
-	\$ -
-	\$ -
-	\$ -
-	\$ -
-	\$ -
-	\$ -
-	\$ -
-	\$ -

Cntrs	Avg. FOB
-	\$ -
-	\$ -
-	\$ -
-	\$ -
-	\$ -
-	\$ -
-	\$ -
-	\$ -
-	\$ -
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-	\$ -

Cntrs	Avg. FOB
-	\$ -
-	\$ -
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Cntrs	Avg. FOB
-	\$ -
-	\$ -
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Pounds	Avg. FOB
-	\$ -
-	\$ -
-	\$ -
-	\$ -
-	\$ -
-	\$ -
-	\$ -
-	\$ -
-	\$ -
-	\$ -
-	\$ -
-	\$ -
-	\$ -
-	\$ -

YTD Total  
VF, Equiv

222,144	\$ 19.24
222,144	

82	\$ 23.95
83	

19,600	\$ 24.36
23,758	

960	\$ 11.75
873	

-	#DIV/0!
-	

223,872	\$ 0.80
11,307	258,164

Export Breakdown

Weekly Shipments	VF Equivalents	Avg. FOB
Canada	514	\$ 20.28
Taiwan	1,692	\$ 22.65
Japan	-	\$ -
Hong Kong	-	\$ -
Korea	-	\$ -
Australia	-	\$ -
Mexico	24,316	\$ 20.91
Singapore	-	\$ -
Others	448	\$ 22.20
<b>Export TOTAL</b>	<b>26,970</b>	<b>\$ 21.03</b>

YTD Shipments

YTD Shipments	VF Equivalents	Avg. FOB
Canada	19,743	\$ 16.80
Taiwan	23,782	\$ 20.15
Japan	-	\$ -
Hong Kong	-	\$ -
Korea	-	\$ -
Australia	18,240	\$ 22.01
Mexico	186,645	\$ 19.10
Singapore	-	\$ -
Others	9,645	\$ 17.24
<b>Export TOTAL</b>	<b>258,055</b>	<b>\$ 19.16</b>

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	Volume Fill	Tray Equivalent
Domestic	846,278	2,393,758
Export	258,055	729,927
<b>Total:</b>	<b>1,104,333</b>	<b>3,123,685</b>

VF Equivalents moved per week							
Wk Ending	Wk.	Domestic		Export		Total	
		Volume	Fob	Vol	Fob	Vol	Blend
9/28/12	39				\$ -		
10/5/12	40			480			
10/12/12	41	37,941	\$ 19.98	5,548	\$ 18.67	43,589	\$ 19.81
10/19/12	42	55,847	\$ 17.98	10,399	\$ 17.93	66,246	\$ 17.98
10/26/12	43	50,234	\$ 17.47	21,179	\$ 17.98	71,414	\$ 17.62
11/2/12	44	78,293	\$ 16.35	20,534	\$ 17.76	98,828	\$ 16.64
11/9/12	45	64,757	\$ 16.27	26,111	\$ 17.68	90,868	\$ 16.68
11/16/12	46	78,945	\$ 16.35	16,619	\$ 17.80	95,564	\$ 16.60
11/23/12	47	60,570	\$ 16.36	18,924	\$ 19.55	79,494	\$ 17.12
11/30/12	48	55,407	\$ 16.96	16,685	\$ 20.45	72,092	\$ 17.77
12/7/12	49	61,672	\$ 16.66	32,419	\$ 19.09	94,092	\$ 17.49
12/14/12	50	53,775	\$ 17.99	23,549	\$ 18.98	77,324	\$ 18.29
12/21/12	51	49,334	\$ 17.48	10,471	\$ 20.25	59,805	\$ 17.96
12/28/12	52	31,636	\$ 17.96	10,860	\$ 20.50	42,497	\$ 18.61
1/4/13	1	46,006	\$ 18.09	8,246	\$ 21.08	54,251	\$ 18.55
1/11/13	2	63,272	\$ 17.97	26,970	\$ 21.03	90,242	\$ 18.88
1/18/13	3						
1/25/13	4						
2/1/13	5						
2/8/13	6						
2/15/13	7						
2/22/13	8						
3/1/13	9						
3/8/13	10						
3/15/13	11						
3/22/13	12						
3/29/13	13						
4/5/13	14						
4/12/13	15						
4/19/13	16						
4/26/13	17						
5/3/13	18						
5/10/13	19						
5/17/13	20						
<b>Year-to-date</b>		<b>846,278</b>	<b>\$ 17.36</b>	<b>258,055</b>	<b>\$ 19.16</b>	<b>1,104,333</b>	<b>\$ 17.78</b>
% of Total		76.63%		23.37%			
Value, \$000		\$ 14,688		\$ 4,944		\$ 19,631	

Weekly Percent by Size for Volume Fill

Size	Domestic		Export		Total:
	Fancy	Choice	Fancy	Choice	
18	3.49%	31.18%	18.48%	16.22%	11.22%
20	0.00%	0.00%	0.00%	0.00%	0.00%
23	3.49%	0.00%	50.67%	28.04%	22.38%
25	2.38%	17.37%	9.24%	15.75%	7.13%
27-28	11.89%	0.00%	9.50%	28.78%	13.24%
30	6.38%	6.90%	1.13%	8.19%	4.96%
33	35.45%	6.24%	10.98%	3.02%	21.63%
36	10.46%	38.31%	0.00%	0.00%	6.45%
39	14.24%	0.00%	0.00%	0.00%	6.99%
42	0.05%	0.00%	0.00%	0.00%	0.02%
45	12.16%	0.00%	0.00%	0.00%	5.97%
	<b>100.00%</b>	<b>100.00%</b>	<b>100.00%</b>	<b>100.00%</b>	<b>100.00%</b>

Season To Date Percent by Size for Volume Fill

Size	Domestic		Export		Total:
	Fancy	Choice	Fancy	Choice	
18	0.74%	6.42%	9.56%	10.49%	3.61%
20	0.38%	0.33%	10.18%	2.53%	3.16%
23	3.16%	1.73%	26.36%	25.02%	10.20%
25	6.02%	18.86%	17.01%	15.96%	9.66%
27-28	12.32%	26.20%	15.31%	26.12%	13.87%
30	13.23%	21.01%	11.69%	8.71%	12.86%
33	17.57%	6.91%	8.62%	8.47%	14.57%
36	16.90%	12.28%	0.48%	1.40%	11.78%
39	11.38%	5.41%	0.60%	0.83%	7.94%
42	1.72%	0.34%	0.00%	0.35%	1.17%
45	16.58%	0.52%	0.20%	0.13%	11.18%
	<b>100.00%</b>	<b>100.00%</b>	<b>100.00%</b>	<b>100.00%</b>	<b>100.00%</b>