

2013-14 KAC Domestic Shipments Summary

Weekly Shipments

US#1+ 18+
US#1+ 20
US#1+ 23
US#1+ 25
US#1+ 27/28
US#1+ 30
US#1+ 33
US#1+ 36
US#1+ 39
US#1+ 42
US#1+ 45
TOTAL

VF(19.86)		20/1#BAG		6-4LB CLAMS		6-3LB CLAMS		125BIN		OTHER	
Cntrs	Avg. FOB	Cntrs	Avg. FOB	Cntrs	Avg. FOB	Cntrs	Avg. FOB	Cntrs	Avg. FOB	Pounds	Avg. FOB
1,008	\$ 21.66	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
560	\$ 22.33	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
3,553	\$ 21.62	-	\$ -	-	\$ -	1,231	\$ 21.63	-	\$ -	-	\$ -
2,895	\$ 20.84	-	\$ -	240	\$ 24.91	2,400	\$ 17.32	-	\$ -	5,488	\$ 0.80
2,125	\$ 16.25	-	\$ -	3,920	\$ 23.84	3,809	\$ 16.08	-	\$ -	98,319	\$ 0.83
3,568	\$ 18.31	-	\$ -	560	\$ 24.97	-	\$ -	-	\$ -	116,492	\$ 0.87
1,341	\$ 18.66	-	\$ -	-	\$ -	-	\$ -	-	\$ -	66,356	\$ 0.87
914	\$ 18.50	-	\$ -	-	\$ -	-	\$ -	-	\$ -	62,790	\$ 0.84
-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -	14,080	\$ 0.84
7,602	\$ 16.45	-	\$ -	-	\$ -	-	\$ -	-	\$ -	27,068	\$ 0.70
23,566	\$ 18.60	-	\$ -	4,720	\$ 24.03	7,440	\$ 17.40	-	\$ -	390,592	\$ 0.84

KAC 18+
KAC 20
KAC 23
KAC 25
KAC 27/28
KAC 30
KAC 33
KAC 36
KAC 39
KAC 42
KAC 45
TOTAL

Cntrs	Avg. FOB	Cntrs	Avg. FOB	Cntrs	Avg. FOB	Cntrs	Avg. FOB	Cntrs	Avg. FOB	Pounds	Avg. FOB
224	\$ 20.65	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
104	\$ 19.00	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
46	\$ 18.65	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
66	\$ 17.65	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
440	\$ 19.60	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -

Weekly Total
VF, Equiv

24,006	\$ 18.62	-	#DIV/0!	4,720	\$ 24.03	7,440	\$ 17.40	-	#DIV/0!	390,592	\$ 0.84
<i>24,006</i>		<i>-</i>		<i>5,721</i>		<i>6,764</i>		<i>-</i>		<i>19,727</i>	<i>56,218</i>

YTD Shipments

US#1+ 18+
US#1+ 20
US#1+ 23
US#1+ 25
US#1+ 27/28
US#1+ 30
US#1+ 33
US#1+ 36
US#1+ 39
US#1+ 42
US#1+ 45
TOTAL

VF(19.86)		20/1#BAG		6-4LB CLAMS		6-3LB CLAMS		125BIN		OTHER	
Cntrs	Avg. FOB	Cntrs	Avg. FOB	Cntrs	Avg. FOB	Cntrs	Avg. FOB	Cntrs	Avg. FOB	Pounds	Avg. FOB
5,839	\$ 21.60	-	\$ -	-	\$ -	8	\$ 22.33	-	\$ -	3,040	\$ 1.10
1,824	\$ 17.60	-	\$ -	-	\$ -	507	\$ 22.27	-	\$ -	10,200	\$ 1.08
17,014	\$ 19.59	-	\$ -	640	\$ 22.70	96	\$ 22.21	14	\$ 87.00	36,390	\$ 1.07
35,472	\$ 19.83	-	\$ -	11,092	\$ 21.36	12,134	\$ 17.93	-	\$ -	6,960	\$ 1.09
68,135	\$ 18.09	36	\$ 19.50	17,419	\$ 20.91	44,007	\$ 17.40	140	\$ 115.82	469,101	\$ 0.87
71,141	\$ 17.14	984	\$ 19.46	60,589	\$ 22.01	59,054	\$ 18.72	144	\$ 98.71	645,432	\$ 0.93
100,840	\$ 16.97	56	\$ 20.50	7,573	\$ 19.55	7,295	\$ 21.04	266	\$ 97.59	967,953	\$ 0.90
87,642	\$ 16.36	7	\$ 20.00	25	\$ 20.64	28	\$ 22.00	365	\$ 89.65	411,082	\$ 0.90
59,920	\$ 16.12	-	\$ -	-	\$ -	-	\$ -	35	\$ 59.60	676,883	\$ 0.88
8,353	\$ 15.52	36	\$ 19.50	-	\$ -	-	\$ -	169	\$ 63.90	160,647	\$ 0.83
97,940	\$ 14.38	3,323	\$ 17.04	-	\$ -	-	\$ -	438	\$ 82.11	493,938	\$ 0.81
554,120	\$ 16.78	4,442	\$ 17.66	97,338	\$ 21.55	123,129	\$ 18.33	1,571	\$ 88.59	3,881,626	\$ 0.89

KAC 18+
KAC 20
KAC 23
KAC 25
KAC 27/28
KAC 30
KAC 33
KAC 36
KAC 39
KAC 42
KAC 45
TOTAL

Cntrs	Avg. FOB	Cntrs	Avg. FOB	Cntrs	Avg. FOB	Cntrs	Avg. FOB	Cntrs	Avg. FOB	Pounds	Avg. FOB
1,757	\$ 20.72	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
55	\$ 24.25	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
405	\$ 21.33	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
3,268	\$ 17.45	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
4,702	\$ 17.10	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
3,656	\$ 17.23	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
1,169	\$ 16.65	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
2,255	\$ 16.99	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
1,058	\$ 14.84	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
58	\$ 14.36	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
88	\$ 12.00	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
18,471	\$ 17.44	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -

YTD Total
VF, Equiv

572,591	\$ 16.80	4,442	\$ 17.66	97,338	\$ 21.55	123,129	\$ 18.33	1,571	\$ 88.59	3,881,626	\$ 0.89
<i>572,591</i>		<i>4,487</i>		<i>117,985</i>		<i>111,935</i>		<i>9,918</i>		<i>196,042</i>	<i>1,012,958</i>

2013-14 KAC Export Shipments Summary

Weekly Shipments

US#1+ 18+
US#1+ 20
US#1+ 23
US#1+ 25
US#1+ 27/28
US#1+ 30
US#1+ 33
US#1+ 36
US#1+ 39
US#1+ 42
US#1+ 45
TOTAL

VF		20/1#BAG		6-4LB CLAMS		6-3LB CLAMS		125BIN		OTHER	
Cntrs	Avg. FOB	Cntrs	Avg. FOB	Cntrs	Avg. FOB	Cntrs	Avg. FOB	Cntrs	Avg. FOB	Pounds	Avg. FOB
-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
1,632	\$ 23.27	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
288	\$ 23.27	-	\$ -	-	\$ -	160	\$ 20.51	-	\$ -	-	\$ -
1,058	\$ 23.74	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
540	\$ 22.18	-	\$ -	1,400	\$ 27.39	-	\$ -	-	\$ -	-	\$ -
864	\$ 19.20	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -	19,008	\$ 1.01
-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -	19,008	\$ 1.01
4,382	\$ 22.45	-	\$ -	1,400	\$ 27.39	160	\$ 20.51	-	\$ -	-	\$ -

KAC 18+
KAC 20
KAC 23
KAC 25
KAC 27/28
KAC 30
KAC 33
KAC 36
KAC 39
KAC 42
KAC 45
TOTAL

Cntrs	Avg. FOB	Cntrs	Avg. FOB	Cntrs	Avg. FOB	Cntrs	Avg. FOB	Cntrs	Avg. FOB	Pounds	Avg. FOB
448	\$ 23.65	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
296	\$ 23.65	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
224	\$ 23.65	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
560	\$ 22.65	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
317	\$ 21.65	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
131	\$ 21.65	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
1,976	\$ 22.91	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -

Weekly Total
VF, Equiv

6,358	\$ 22.59	-	#DIV/0!	1,400	\$ 27.39	160	\$ 20.51	-	#DIV/0!	19,008	\$ 1.01
6,358		-		1,697		145		-		960	9,160

YTD Shipments

US#1+ 18+
US#1+ 20
US#1+ 23
US#1+ 25
US#1+ 27/28
US#1+ 30
US#1+ 33
US#1+ 36
US#1+ 39
US#1+ 42
US#1+ 45
TOTAL

VF		20/1#BAG		6-4LB CLAMS		6-3LB CLAMS		125BIN		OTHER	
Cntrs	Avg. FOB	Cntrs	Avg. FOB	Cntrs	Avg. FOB	Cntrs	Avg. FOB	Cntrs	Avg. FOB	Pounds	Avg. FOB
24,018	\$ 20.98	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
20,475	\$ 18.98	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
73,732	\$ 21.27	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
44,358	\$ 20.44	-	\$ -	1,696	\$ 23.91	160	\$ 20.51	-	\$ -	-	\$ -
46,538	\$ 20.76	-	\$ -	338	\$ 25.16	1,280	\$ 13.15	-	\$ -	-	\$ -
26,499	\$ 17.66	-	\$ -	21,728	\$ 24.98	-	\$ -	-	\$ -	16,896	\$ 1.00
23,859	\$ 17.35	-	\$ -	-	\$ -	-	\$ -	-	\$ -	105	\$ 1.42
957	\$ 16.45	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
1,204	\$ 17.07	67	\$ 24.13	-	\$ -	-	\$ -	-	\$ -	756	\$ 1.60
-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
403	\$ 12.00	15	\$ 23.13	-	\$ -	-	\$ -	-	\$ -	266,112	\$ 0.83
262,043	\$ 20.06	82	\$ 23.95	23,762	\$ 24.91	1,440	\$ 13.97	-	\$ -	283,869	\$ 0.84

KAC 18+
KAC 20
KAC 23
KAC 25
KAC 27/28
KAC 30
KAC 33
KAC 36
KAC 39
KAC 42
KAC 45
TOTAL

Cntrs	Avg. FOB	Cntrs	Avg. FOB	Cntrs	Avg. FOB	Cntrs	Avg. FOB	Cntrs	Avg. FOB	Pounds	Avg. FOB
4,072	\$ 21.07	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
532	\$ 17.37	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
7,319	\$ 20.64	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
4,780	\$ 20.33	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
8,490	\$ 19.99	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
3,087	\$ 18.79	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
2,358	\$ 17.24	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
294	\$ 15.43	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
175	\$ 15.65	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
73	\$ 15.65	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
27	\$ 14.65	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
31,207	\$ 19.88	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -

YTD Total
VF, Equiv

293,250	\$ 20.04	82	\$ 23.95	23,762	\$ 24.91	1,440	\$ 13.97	-	#DIV/0!	283,869	\$ 0.84
293,250		83		28,802		1,309		-		14,337	337,781

Export Breakdown

Weekly Shipments	VF Equivalents	Avg. FOB
Canada	1,515	\$ 20.84
Taiwan	1,692	\$ 22.66
Japan	-	\$ -
Hong Kong	-	\$ -
Korea	-	\$ -
Australia	-	\$ -
Mexico	5,385	\$ 22.37
Singapore	-	\$ -
Others	560	\$ 25.17
Export TOTAL	9,152	\$ 22.34

YTD Shipments

YTD Shipments	VF Equivalents	Avg. FOB
Canada	24,906	\$ 17.64
Taiwan	28,811	\$ 20.60
Japan	-	\$ -
Hong Kong	-	\$ -
Korea	-	\$ -
Australia	18,240	\$ 22.01
Mexico	254,140	\$ 20.01
Singapore	-	\$ -
Others	11,549	\$ 18.25
Export TOTAL	337,647	\$ 19.93

page 3

	Volume Fill	Tray Equivalent
Domestic	1,011,628	2,861,462
Export	337,647	955,058
Total:	1,349,275	3,816,520

VF Equivalents moved per week							
Wk Ending	Wk.	Domestic		Export		Total	
		Volume	Fob	Vol	Fob	Vol	Blend
9/28/12	39						
10/5/12	40						
10/12/12	41	37,941	\$ 19.98	5,648	\$ 18.67	43,589	\$ 19.81
10/19/12	42	55,847	\$ 17.98	10,399	\$ 17.93	66,246	\$ 17.98
10/26/12	43	50,234	\$ 17.47	21,179	\$ 17.98	71,414	\$ 17.62
11/2/12	44	78,293	\$ 16.35	20,534	\$ 17.76	98,828	\$ 16.64
11/9/12	45	64,757	\$ 16.27	26,111	\$ 17.68	90,868	\$ 16.68
11/16/12	46	78,945	\$ 16.35	16,619	\$ 17.80	95,564	\$ 16.60
11/23/12	47	60,570	\$ 16.36	18,924	\$ 19.55	79,494	\$ 17.12
11/30/12	48	55,407	\$ 16.96	16,685	\$ 20.45	72,092	\$ 17.77
12/7/12	49	61,672	\$ 16.66	32,419	\$ 19.09	94,092	\$ 17.49
12/14/12	50	53,775	\$ 17.99	23,549	\$ 18.98	77,324	\$ 18.29
12/21/12	51	49,334	\$ 17.48	10,471	\$ 20.25	59,805	\$ 17.96
12/28/12	52	31,636	\$ 17.96	10,860	\$ 20.50	42,497	\$ 18.61
1/4/13	1	46,006	\$ 18.09	8,246	\$ 21.08	54,251	\$ 18.55
1/11/13	2	63,272	\$ 17.97	26,970	\$ 21.03	90,242	\$ 18.88
1/18/13	3	58,697	\$ 17.63	34,291	\$ 22.59	92,988	\$ 19.46
1/25/13	4	50,533	\$ 17.62	36,149	\$ 22.34	86,682	\$ 19.59
2/1/13	5	56,120	\$ 18.15	9,152	\$ 22.34	65,272	\$ 18.74
2/8/13	6						
2/15/13	7						
2/22/13	8						
3/1/13	9						
3/8/13	10						
3/15/13	11						
3/22/13	12						
3/29/13	13						
4/5/13	14						
4/12/13	15						
4/19/13	16						
4/26/13	17						
5/3/13	18						
5/10/13	19						
5/17/13	20						
Year-to-date		1,011,628	\$ 17.43	337,647	\$ 19.93	1,349,275	\$ 18.06
% of Total		74.98%		25.02%			
Value, \$000		\$ 17,631		\$ 6,730		\$ 24,361	

Weekly Percent by Size for Volume Fill

Size	Domestic		Export		Total:
	Fancy	Choice	Fancy	Choice	
18	4.28%	50.91%	0.00%	22.67%	5.53%
20	0.00%	0.00%	0.00%	0.00%	0.00%
23	2.38%	0.00%	37.24%	14.98%	8.19%
25	15.08%	0.00%	6.57%	11.34%	13.39%
27-28	12.28%	0.00%	24.14%	28.34%	14.86%
30	9.02%	23.64%	12.32%	16.04%	10.16%
33	15.14%	0.00%	19.72%	6.63%	15.03%
36	5.69%	10.45%	0.00%	0.00%	4.57%
39	3.88%	15.00%	0.00%	0.00%	3.23%
42	0.00%	0.00%	0.00%	0.00%	0.00%
45	32.26%	0.00%	0.00%	0.00%	25.04%
	100.00%	100.00%	100.00%	100.00%	100.00%

Season To Date Percent by Size for Volume Fill

Size	Domestic		Export		Total:
	Fancy	Choice	Fancy	Choice	
18	1.05%	9.51%	9.17%	13.05%	4.12%
20	0.33%	0.30%	7.81%	1.70%	2.64%
23	3.07%	2.19%	28.14%	23.45%	11.37%
25	6.40%	17.69%	16.93%	15.32%	10.15%
27-28	12.30%	25.46%	17.76%	27.21%	14.77%
30	12.84%	19.79%	10.11%	9.89%	12.06%
33	18.20%	6.33%	9.10%	7.56%	14.81%
36	15.82%	12.21%	0.37%	0.94%	10.53%
39	10.81%	5.73%	0.46%	0.56%	7.20%
42	1.51%	0.31%	0.00%	0.23%	0.98%
45	17.67%	0.48%	0.15%	0.09%	11.37%
	100.00%	100.00%	100.00%	100.00%	100.00%