

KISS SUMMARY REPORT - CROP YEAR 2013/2014
TOTAL CROP (Conventional & Organic - Hayward Only)

Balance as of: 11/30/2013
 REVISED: 12/6/2013

FRUIT SIZE	6 - 4 LB. CLAMS			6 - 3 LB. CLAMS			BAG MASTERS (20# PER CNTR.)		
	INVENTORY	SHIPPED	CURRENT BALANCE	INVENTORY	SHIPPED	CURRENT BALANCE	INVENTORY	SHIPPED	CURRENT BALANCE
18	0	0	0	8	8	0	0	0	0
20	28	0	28	27	27	0	4,704	4,686	18
23 or 25	3,336	3,670	-334	813	887	-74	0	0	0
27 or 28	10,061	10,417	-356	15,622	12,911	2,711	36	36	0
30	45,277	31,601	13,676	27,391	33,551	-6,160	984	984	0
33	5,432	2,347	3,085	5,254	5,094	160	56	56	0
36	0	25	-25	0	28	-28	17	17	0
39	0	0	0	0	0	0	920	830	90
42	0	0	0	0	0	0	100	100	0
45	0	0	0	0	0	0	20,208	17,654	2,554
TOTAL	64,134	48,060	16,074	49,115	52,506	-3,391	27,025	24,363	2,662

FRUIT SIZE	9 Kilo VF (19.8#)			BINS - 125 LBS.			OTHER (REPORTED IN LBS.)		
	INVENTORY	SHIPPED	CURRENT BALANCE	INVENTORY	SHIPPED	CURRENT BALANCE	INVENTORY	SHIPPED	CURRENT BALANCE
18	12,888	11,837	1,051	0	0	0	2,880	3,040	-160
20	22,374	22,405	-31	0	0	0	10,200	10,200	0
23 or 25	152,239	74,385	77,854	0	14	-14	74,955	47,340	27,615
27 or 28	141,127	80,387	60,740	98	98	0	275,681	220,251	55,430
30	189,986	91,695	98,291	708	204	504	1,094,230	226,488	867,742
33	231,176	81,510	149,666	378	340	38	426,328	342,641	83,687
36	139,295	73,664	65,631	613	501	112	383,385	298,677	84,708
39	106,509	47,932	58,577	359	221	138	370,363	291,838	78,525
42	7,323	9,086	-1,763	160	160	0	69,520	83,100	-13,580
45	199,958	75,609	124,349	1,205	1,091	114	414,571	347,463	67,108
TOTAL	1,202,875	568,510	634,365	3,521	2,629	892	3,122,112	1,871,038	1,251,074

TRAY EQUIVALENTS BY SIZE						
FRUIT SIZE	INVENTORY	SHIPPED	CURRENT BALANCE	PERCENT REMAINING	PERCENT OF PACKED to date	
18	36,887	33,937	2,950	8.00%	0.85%	
20	78,349	78,289	60	0.08%	1.81%	
23 or 25	454,855	232,280	222,575	48.93%	10.49%	
27 or 28	515,089	329,613	185,477	36.01%	11.88%	
30	934,831	492,796	442,035	47.29%	21.57%	
33	753,846	306,883	446,963	59.29%	17.39%	
36	459,770	260,185	199,585	43.41%	10.61%	
39	363,217	183,588	179,628	49.45%	8.38%	
42	33,788	40,715	-6,927	-20.50%	0.78%	
45	704,075	333,425	370,650	52.64%	16.24%	
TOTAL	4,334,707	2,291,710	2,042,997			

TRAY EQUIVALENTS BY CONTAINER TYPE						
CONTAINER TYPE	INVENTORY	SHIPPED	CURRENT BALANCE	PERCENT REMAINING	PERCENT OF PACKED to date	
6-4 lb. Clams	219,888	164,777	55,111	25.06%	5.07%	
6-3 lb. Clams	126,296	135,015	-8,720	-6.90%	2.91%	
Bags	77,214	69,609	7,606	9.85%	1.78%	
VF (9kg)	3,402,418	1,608,071	1,794,347	52.74%	78.49%	
Bins	62,875	46,946	15,929	25.33%	1.45%	
Other	446,016	267,291	178,725	40.07%	10.29%	
TOTAL	4,334,707	2,291,710	2,042,997			
Estimated Unpacked Pounds			19,262,489			
Unpacked in Tray Equivalents			2,751,784			
Percent of crop still unpacked			38.83%			

Beginning Inventory (includes EZ & unpacked)	7,086,491
Less: Loss to Repack (est. @ 5%)	
Estimated Marketable Crop	7,086,491
Shipments to Date (includes EZ)	2,291,710
Remaining Crop	4,794,781

Percent Remaining 67.66%

**KISS SUMMARY REPORT - CROP YEAR 2013/2014
ORGANIC ONLY**

Balance as of: 11/30/2013
REVISED: 12/6/2013

FRUIT SIZE	6 - 4 LB. CLAMS			6 - 3 LB. CLAMS			BAG MASTERS (20# PER CNTR.)		
	INVENTORY	SHIPPED	CURRENT BALANCE	INVENTORY	SHIPPED	CURRENT BALANCE	INVENTORY	SHIPPED	CURRENT BALANCE
18	0	0	0	0	0	0	0	0	0
20	0	0	0	0	0	0	4,704	4,686	18
23 or 25	0	0	0	0	0	0	0	0	0
27 or 28	0	0	0	0	0	0	0	0	0
30	0	0	0	0	0	0	0	0	0
33	0	0	0	0	0	0	0	0	0
36	0	0	0	0	0	0	10	10	0
39	0	0	0	0	0	0	889	774	115
42	0	0	0	0	0	0	64	64	0
45	0	0	0	0	0	0	18,542	15,996	2,546
TOTAL	0	0	0	0	0	0	24,209	21,530	2,679

FRUIT SIZE	9 Kilo VF (19.8#)			BINS - 125 LBS.			OTHER (REPORTED IN LBS.)		
	INVENTORY	SHIPPED	CURRENT BALANCE	INVENTORY	SHIPPED	CURRENT BALANCE	INVENTORY	SHIPPED	CURRENT BALANCE
18	0	0	0	0	0	0	0	0	0
20	0	0	0	0	0	0	0	0	0
23 or 25	4,697	1,635	3,062	0	0	0	16,058	4,200	11,858
27 or 28	18,656	7,030	11,626	0	0	0	8,400	1,680	6,720
30	38,875	10,832	28,043	508	18	490	12,425	10,080	2,345
33	31,906	10,753	21,153	112	74	38	40,040	17,234	22,806
36	25,649	5,484	20,165	122	42	80	152,572	113,960	38,612
39	22,872	2,364	20,508	226	116	110	5,180	2,345	2,835
42	1,738	72	1,666	0	0	0	0	0	0
45	22,435	2,513	19,922	260	146	114	12,600	12,600	0
TOTAL	166,828	40,683	126,145	1,228	396	832	247,275	162,099	85,176

TRAY EQUIVALENTS BY SIZE					
FRUIT SIZE	INVENTORY	SHIPPED	CURRENT BALANCE	PERCENT REMAINING	PERCENT OF PACKED to date
18	0	0	0		0.00%
20	13,440	13,389	51		2.25%
23 or 25	15,580	5,225	10,355	66.46%	2.60%
27 or 28	53,970	20,125	33,845	62.71%	9.02%
30	120,807	32,401	88,407	73.18%	20.19%
33	97,968	34,199	63,769	65.09%	16.37%
36	96,553	32,570	63,983	66.27%	16.14%
39	72,011	11,305	60,706	84.30%	12.04%
42	5,099	387	4,712	92.42%	0.85%
45	122,879	57,218	65,661	53.44%	20.54%
TOTAL	598,307	206,817	391,490		

TRAY EQUIVALENTS BY CONTAINER TYPE					
CONTAINER TYPE	INVENTORY	SHIPPED	CURRENT BALANCE	PERCENT REMAINING	PERCENT OF PACKED to date
6-4 lb. Clams	0	0	0	#DIV/0!	0.00%
6-3 lb. Clams	0	0	0	#DIV/0!	0.00%
Bags	69,169	61,514	7,654	11.07%	11.56%
VF (9kg)	471,885	115,075	356,810	75.61%	78.87%
Bins	21,929	7,071	14,857	67.75%	3.67%
Other	35,325	23,157	12,168	34.45%	5.90%
TOTAL	598,307	206,817	391,490		
Estimated Unpacked Pounds			75,000		
Unpacked in Tray Equivalents			10,714		
Percent of crop still unpacked			1.76%		

Beginning Inventory (includes EZ & unpacked)	609,021
Less: Loss to Repack (est. @ 5%)	
Estimated Marketable Crop	609,021
Shipments to Date (includes EZ)	206,817
Remaining Crop	402,204
 Percent Remaining	 66.04%

Report Date:	12/7/2012
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**Kiwifruit Administrative Committee
Shipment Report by Destination as of
11/30/2013**

	VF Equivalents	Tray Equivalents
Domestic	658,730	1,863,265
Canada	18,762	53,070
Taiwan	14,235	40,265
Japan	0	0
Hong Kong	0	0
Korea	0	0
Australia	16,416	46,434
Mexico	93,975	265,815
Others	8,082	22,861
TOTAL	810,201	2,291,710